

Sapper Partner Program

One Platform to connect Data, Apps, API's, and IOT with Sapper Automation Platform.

Sapper's Enterprise Integration Cloud accelerates data and process flow across apps, IOT's, data warehouses. Unlike traditional workflows you don't need to handcraft every software by coding. Sapper makes it easier to build smarter and scalable pipelines that supply data to the right people at the right time. Sapper's AI-powered intelligence guidance helps you swiftly build quality data pipelines. You get an opportunity to work with Sapper's global ecosystem.

Expand business opportunities with the industry-leading Sapper Intelligent Automation and leverage Sapper Partner Connect Program

Sapper's partner connect program brings together the expertise of our global ecosystem including innovators, consultants, resellers, technology companies that help our customers accelerate their digital transformation initiatives. We work together with our customers to assure they can quickly connect applications and deploy data flow across the enterprise for better business decisions and efficiency.

Why Choose Sapper Partner Program?

Extensive Training

Our goal is to provide our partners with business and technical education and associated certifications to enable them to understand and deploy their most pressing data and application integration needs.

We provide:

- Extensive training programs for both sales and technical team
- Access to Sapper's Technical support
- Access to Frequent partner-enabled event
- Joint business and technical meetings
- Development and demonstration licenses
- Discount on Sapper's internal solutions
- Access to partner connect portal

The Marketing Upper-hand

We help our partners reach new audiences through marketing and gain a respectable position in the market through branding. Our help includes:

Marketing opportunities such as webinars, conferences and customer training programs.

Use of Sapper's promotional materials

A company listing on Sapper's website

Access to Sapper's marketing program

Participate in Sapper's sponsored programs and marketing events

Sales Partner

We provide a range of programs designed to increase the sales effectiveness and profitability of your teams.

- Dedicated partner manager for premium partners
- Reseller program
- Referral Program
- Sales and pre-sales joint account engagement

- Free trial program access for prospects
- Comprehensive sales tools and resources
- New product release training

Partner Categories

• Reseller Partners

Sapper has partnered with resellers in global markets. We offer industry leading partnership program benefits that include attractive margins, expansion assistance and sales training.

• OEM Partners

Sapper partnership helps leading companies integrate the Sapper Automation Platform into their product or service offerings. You can embed our platform and accelerate the time to market for your product or provide industry specific automations to your end customers.

• SI/Consulting Partners

Our consulting partners provide automation services and best practices to help companies accelerate their automations. Sapper offers best in class training and certification program. We have over 1000 trained consultants that can help with your automations.

For More Information Contact
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